

**BANCOLOMBIA (PANAMÁ), S.A.**  
**ESTADÍSTICAS FINANCIERAS**  
**A JUNIO 2017**  
**( En Miles de Balboas )**

|                                 | 2015         | 2016         |              |              |              | 2017         |              |            |           |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|-----------|
|                                 | Diciembre    | Marzo        | Junio        | Septiembre   | Diciembre    | Marzo        | Junio        | Septiembre | Diciembre |
| BALANCE DE SITUACION            |              |              |              |              |              |              |              |            |           |
| TOTAL DE ACTIVOS                | 5,392,219.20 | 5,304,938.15 | 5,284,120.16 | 5,213,994.13 | 5,310,974.40 | 5,312,123.96 | 4,850,502.08 | 0.00       | 0.00      |
| ACTIVOS LIQUIDOS                | 583,203.10   | 401,730.44   | 471,995.44   | 370,787.48   | 561,644.24   | 613,627.31   | 224,604.13   | 0.00       | 0.00      |
| TOTAL DE PRESTAMOS              | 3,344,767.34 | 3,405,941.58 | 3,339,512.80 | 3,405,455.37 | 3,321,469.32 | 3,066,621.36 | 3,075,128.85 | 0.00       | 0.00      |
| LOCALES                         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00       | 0.00      |
| EXTRANJEROS                     | 3,344,767.34 | 3,405,941.58 | 3,339,512.80 | 3,405,455.37 | 3,321,469.32 | 3,066,621.36 | 3,075,128.85 | 0.00       | 0.00      |
| TOTAL DE INVERSIONES            | 1,431,615.00 | 1,404,862.57 | 1,404,652.87 | 1,401,952.65 | 1,395,583.62 | 1,547,566.90 | 1,488,618.14 | 0.00       | 0.00      |
| TOTAL DE DEPOSITOS              | 3,551,370.66 | 3,329,519.34 | 3,202,818.34 | 3,167,592.79 | 3,065,392.47 | 3,323,954.24 | 2,918,570.43 | 0.00       | 0.00      |
| LOCALES                         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00       | 0.00      |
| DEPOSITOS DE OFICIALES          | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00       | 0.00      |
| DEPOSITOS DE PARTICULARES       | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00       | 0.00      |
| DEPOSITOS DE BANCOS             | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00       | 0.00      |
| EXTRANJEROS                     | 3,551,370.66 | 3,329,519.34 | 3,202,818.34 | 3,167,592.79 | 3,065,392.47 | 3,323,954.24 | 2,918,570.43 | 0.00       | 0.00      |
| DEPOSITOS DE OFICIALES          | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00       | 0.00      |
| DEPOSITOS DE PARTICULARES       | 3,529,503.59 | 3,280,886.77 | 3,133,377.80 | 3,097,269.62 | 3,007,416.99 | 3,287,764.20 | 2,768,461.00 | 0.00       | 0.00      |
| DEPOSITOS DE BANCOS             | 21,867.07    | 48,632.57    | 69,440.54    | 70,323.17    | 57,975.49    | 36,190.05    | 150,109.44   | 0.00       | 0.00      |
| PATRIMONIO TOTAL                | 961,742.15   | 1,064,122.84 | 1,080,514.56 | 1,095,269.00 | 1,112,024.30 | 1,209,671.30 | 1,229,846.40 | 0.00       | 0.00      |
| PROMEDIO (12 MESES)             |              |              |              |              |              |              |              |            |           |
| TOTAL DE ACTIVOS                | 5,188,780.74 | 5,290,965.22 | 5,165,828.75 | 5,276,603.96 | 5,351,596.80 | 5,308,531.05 | 5,067,311.12 | 0.00       | 0.00      |
| ACTIVOS GENERADORES DE INGRESOS | 4,561,340.04 | 4,649,070.05 | 4,619,744.02 | 4,764,933.37 | 4,746,717.64 | 4,712,496.20 | 4,653,956.33 | 0.00       | 0.00      |
| TOTAL DE PRESTAMOS              | 3,163,094.94 | 3,261,769.56 | 3,250,708.67 | 3,405,364.51 | 3,333,118.33 | 3,236,281.47 | 3,207,320.83 | 0.00       | 0.00      |
| TOTAL DE INVERSIONES            | 1,398,245.10 | 1,387,300.49 | 1,369,035.35 | 1,359,568.86 | 1,413,599.31 | 1,476,214.74 | 1,446,635.51 | 0.00       | 0.00      |
| PATRIMONIO TOTAL                | 958,507.92   | 1,058,078.22 | 1,071,704.22 | 1,082,345.92 | 1,036,883.23 | 1,136,897.07 | 1,155,180.48 | 0.00       | 0.00      |
| ESTADO DE GANANCIAS Y PERDIDAS  |              |              |              |              |              |              |              |            |           |
| INGRESOS POR INTERESES          | 136,900.67   | 37,275.33    | 75,866.04    | 115,907.44   | 159,877.78   | 41,187.77    | 80,480.51    | 0.00       | 0.00      |
| EGRESOS DE OPERACIONES          | 69,707.37    | 17,325.83    | 35,036.44    | 53,749.79    | 72,546.15    | 18,030.25    | 34,543.05    | 0.00       | 0.00      |

|   |            |            |            |            |            |            |            |      |      |
|---|------------|------------|------------|------------|------------|------------|------------|------|------|
| INGRESO NETO DE INTERESES   | 67,193.29  | 19,949.50  | 40,829.61  | 62,157.65  | 87,331.63  | 23,157.52  | 45,937.46  | 0.00 | 0.00 |
| OTROS INGRESOS  | 123,691.42 | 93,508.54  | 99,934.61  | 102,095.09 | 108,330.89 | 84,002.06  | 90,202.57  | 0.00 | 0.00 |
| INGRESO DE OPERACIONES  | 190,884.71 | 113,458.04 | 140,764.22 | 164,252.74 | 195,662.52 | 107,159.58 | 136,140.03 | 0.00 | 0.00 |
| EGRESOS GENERALES   | 56,006.81  | 8,009.69   | 15,644.60  | 19,737.67  | 32,281.72  | 5,201.39   | 13,551.36  | 0.00 | 0.00 |
| UTILIDAD ANTES DE PROVISIONES   | 134,877.90 | 105,448.35 | 125,119.62 | 144,515.07 | 163,380.80 | 101,958.19 | 122,588.67 | 0.00 | 0.00 |
| UTILIDAD DEL PERIODO  | 111,967.82 | 102,104.14 | 118,191.96 | 132,854.09 | 149,414.67 | 97,395.15  | 117,584.21 | 0.00 | 0.00 |
| CALIDAD DE ACTIVOS  |            |            |            |            |            |            |            |      |      |
| TOTAL DE PRESTAMOS VENCIDOS   | 23,529.83  | 23,776.38  | 26,421.36  | 27,667.11  | 33,909.76  | 25,665.91  | 29,627.29  | 0.00 | 0.00 |
| TOTAL PROVISIONES PARA PRESTAMOS  | 38,008.16  | 41,001.27  | 44,147.75  | 48,905.17  | 50,939.16  | 54,012.53  | 54,161.73  | 0.00 | 0.00 |
| PRESTAMOS VENCIDOS / PRESTAMOS TOTALES (%)                                    | 0.70       | 0.70       | 0.79       | 0.81       | 1.02       | 0.84       | 0.96       | 0.00 | 0.00 |
| PROVISIONES / PRESTAMOS VENCIDOS (%)  | 161.53     | 172.45     | 167.09     | 176.76     | 150.22     | 210.44     | 182.81     | 0.00 | 0.00 |
| PROVISIONES PARA PRESTAMOS / PRESTAMOS TOTALES (%)                            | 1.14       | 1.20       | 1.32       | 1.44       | 1.53       | 1.76       | 1.76       | 0.00 | 0.00 |
| RAZONES DE CAPITAL  |            |            |            |            |            |            |            |      |      |
| PATRIMONIO / ACTIVOS TOTALES (%)  | 17.84      | 20.06      | 20.45      | 21.01      | 20.94      | 22.77      | 25.36      | 0.00 | 0.00 |
| PATRIMONIO / ACTIVOS GENERADORES DE INGRESOS (%)                              | 20.14      | 22.12      | 22.78      | 22.78      | 23.57      | 26.22      | 26.95      | 0.00 | 0.00 |
| PATRIMONIO / PRESTAMOS TOTALES (%)  | 28.75      | 31.24      | 32.36      | 32.16      | 33.48      | 39.45      | 39.99      | 0.00 | 0.00 |
| INDICE DE ADECUACION DE CAPITAL   | 0.00       | 0.00       | 0.00       | 0.00       | 0.00       | 0.00       | 0.00       | 0.00 | 0.00 |
| LIQUIDEZ  |            |            |            |            |            |            |            |      |      |
| ACTIVOS LIQUIDOS / TOTAL DE DEPOSITOS (%)                                     | 16.42      | 12.07      | 14.74      | 11.71      | 18.32      | 18.46      | 7.70       | 0.00 | 0.00 |
| ACTIVOS LIQUIDOS / ACTIVOS TOTALES (%)  | 10.82      | 7.57       | 8.93       | 7.11       | 10.58      | 11.55      | 4.63       | 0.00 | 0.00 |
| ACTIVOS LIQUIDOS + INVERSIONES / DEPOSITOS TOTALES (%)                        | 56.73      | 54.26      | 58.59      | 55.96      | 63.85      | 65.02      | 58.70      | 0.00 | 0.00 |
| RENTABILIDAD  |            |            |            |            |            |            |            |      |      |
| UTILIDAD NETA / ACTIVOS GENERADORES DE INGRESOS (PROMEDIO) (%)                | 2.45       | 8.78       | 5.12       | 3.72       | 3.15       | 8.27       | 5.05       | 0.00 | 0.00 |
| UTILIDAD NETA / TOTAL DE ACTIVOS (PROMEDIO) (%)                               | 2.16       | 7.72       | 4.58       | 3.36       | 2.79       | 7.34       | 4.64       | 0.00 | 0.00 |
| UTILIDAD NETA / PATRIMONIO TOTAL (PROMEDIO) (%)                               | 11.68      | 38.60      | 22.06      | 16.37      | 14.41      | 34.27      | 20.36      | 0.00 | 0.00 |
| INGRESOS POR INTERESES / ACTIVOS GENERADORES DE INGRESOS (PROMEDIO) (%)       | 3.00       | 3.21       | 3.28       | 3.24       | 3.37       | 3.50       | 3.46       | 0.00 | 0.00 |
| EGRESOS OPERACIONES / ACTIVOS GENERADORES DE INGRESOS (PROMEDIO) (%)          | 1.53       | 1.49       | 1.52       | 1.50       | 1.53       | 1.53       | 1.48       | 0.00 | 0.00 |
| INGRESOS NETOS POR INTERESES / ACTIVOS GENERADORES DE INGRESOS (PROMEDIO) (%) | 1.47       | 1.72       | 1.77       | 1.74       | 1.84       | 1.97       | 1.97       | 0.00 | 0.00 |
| EGRESOS GENERALES / INGRESOS DE OPERACIONES (%)                               | 29.34      | 7.06       | 11.11      | 12.02      | 16.50      | 4.85       | 9.95       | 0.00 | 0.00 |
| OTROS INGRESOS / ACTIVOS GENERADORES DE INGRESOS (PROMEDIO) (%)               | 2.71       | 8.05       | 4.33       | 2.86       | 2.28       | 7.13       | 3.88       | 0.00 | 0.00 |
| PRODUCTIVIDAD   |            |            |            |            |            |            |            |      |      |
| NUMERO DE EMPLEADOS   | 138.00     | 138.00     | 138.00     | 133.00     | 140.00     | 133.00     | 137.00     | 0.00 | 0.00 |
| NUMERO DE SUCURSALES  | 0.00       | 0.00       | 0.00       | 0.00       | 0.00       | 0.00       | 0.00       | 0.00 | 0.00 |
| PRESTAMOS / EMPLEADOS   | 24,237.44  | 24,680.74  | 24,199.37  | 25,604.93  | 23,724.78  | 23,057.30  | 22,446.20  | 0.00 | 0.00 |
| DEPOSITOS TOTALES / EMPLEADOS   | 25,734.57  | 24,126.95  | 23,208.83  | 23,816.49  | 21,895.66  | 24,992.14  | 21,303.43  | 0.00 | 0.00 |
| UTILIDAD NETA / EMPLEADOS   | 811.36     | 739.89     | 856.46     | 998.90     | 1,067.25   | 732.29     | 858.28     | 0.00 | 0.00 |
| TASA DE CRECIMIENTO (12 MESES)  |            |            |            |            |            |            |            |      |      |
| ACTIVOS (%)   | 8.16       | 0.53       | 4.69       | (2.35)     | (1.51)     | 0.14       | (8.21)     | 0.00 | 0.00 |

|                         |              |              |              |              |              |              |              |      |      |
|-------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------|------|
| PRESTAMOS (%)           | 12.19        | 9.25         | 5.62         | 0.01         | (0.70)       | (9.96)       | (7.92)       | 0.00 | 0.00 |
| LOCALES (%)             | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00 | 0.00 |
| EXTRANJEROS (%)         | 12.19        | 9.25         | 5.62         | 0.01         | (0.70)       | (9.96)       | (7.92)       | 0.00 | 0.00 |
| DEPOSITOS (%)           | 1.60         | (10.03)      | (9.02)       | (11.56)      | (13.68)      | (0.17)       | (8.87)       | 0.00 | 0.00 |
| LOCALES (%)             | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         | 0.00 | 0.00 |
| EXTRANJEROS (%)         | 1.60         | (10.03)      | (9.02)       | (11.56)      | (13.68)      | (0.17)       | (8.87)       | 0.00 | 0.00 |
| PATRIMONIO (%)          | 0.68         | 1.15         | 1.66         | 2.42         | 15.63        | 13.68        | 13.82        | 0.00 | 0.00 |
| UTILIDAD NETA (%)       | (2.94)       | 5.35         | 11.81        | 17.76        | 33.44        | (4.61)       | (0.51)       | 0.00 | 0.00 |
| CLASIFICACION PRESTAMOS |              |              |              |              |              |              |              |      |      |
| NORMAL                  | 3,333,585.69 | 3,388,600.11 | 3,300,077.99 | 3,378,801.91 | 3,298,806.41 | 3,050,611.39 | 3,055,943.15 | 0.00 | 0.00 |
| MENCION ESPECIAL        | 15,145.12    | 18,517.95    | 42,882.57    | 27,507.38    | 21,321.53    | 16,057.46    | 20,238.91    | 0.00 | 0.00 |
| SUBNORMAL               | 10,857.84    | 10,927.37    | 11,585.95    | 16,414.71    | 21,023.12    | 16,530.34    | 16,673.43    | 0.00 | 0.00 |
| DUDOSO                  | 861.95       | 5,988.55     | 5,901.24     | 6,962.52     | 5,896.64     | 12,071.00    | 5,148.48     | 0.00 | 0.00 |
| IRRECUPERABLE           | 22,324.91    | 22,908.88    | 23,212.80    | 24,674.03    | 25,360.78    | 25,363.71    | 31,286.61    | 0.00 | 0.00 |

Nota : Cifras preliminares 2016

A partir de septiembre de 2016 comenzó a regir el acuerdo 1-2015 y 3-2016